

5/2/2018  
SAMUEL B. GRAVES

Professor and Chair  
Operations Management Department  
Carroll School of Management  
Boston College  
Chestnut Hill, MA 02467  
Work: (617) 552-0464  
Home: (781) 453-0050  
Email: graves@bc.edu

EDUCATION:

DBA, The George Washington University Dissertation: Optimal Timing and Long-Run Patterns in R&D Investment

MS, Administration The George Washington University

MS, Operations Research, Air Force Institute of Technology Thesis: A Monte Carlo Risk Analysis of Life Cycle Cost Prediction

BS, Basic Sciences, U.S. Air Force Academy

ACADEMIC EXPERIENCE :

Professor and Chair Operations Management Department, Carroll School of Management, Boston College 2005-present.

Professor, Carroll School of Management, Boston College Courses taught: Management Science, Statistics, Total Quality Management, Economic Analysis and Operations Research, Operations Analysis, Economics, Management and Operations (1986 to 1990, Assistant Professor; 1990 to 2001, Associate Professor; 2002 to present, Professor).

Assistant Professor, The American University Taught courses in Management Science/Operations Research and Statistics (Fall 1984 to Spring 1986)

Research Associate, Adjunct Lecturer in Management Science, The George Washington University Conducted quantitative analyses using computer simulation. Taught Calculus, Statistics, and Computer Modeling. (1981-1984)

OTHER PROFESSIONAL EXPERIENCE

Operations Research Analyst, Air Force Studies and Analysis, Pentagon Employed quantitative techniques of operations research and management science in military policy analysis. Performed cost effectiveness studies to support senior decision maker

Chief of Operations Analysis, Aircraft Test and Evaluation Davis-Monthan Air Force Base,  
Tucson, Arizona. Employed statistical methods in planning and reporting results of field tests

Pilot United States Air Force

OTHER

EXPERIENCE:

Adjunct Lecturer in Business Statistics The Georgetown University School of Business  
Administration(1983-1984).

JOURNAL ARTICLES  
(In reverse chronological order)

S. Graves and J. Ringuest, Overconfidence and Disappointment in Venture Capital Decision Making, an Empirical Examination. Managerial and Decision Economics. Forthcoming.

J. Lee, S. Waddock, and S. Graves. Do Good Does Not Preclude Doing Well. Social Responsibility Journal. Forthcoming.

J. Ringuest and S. Graves. Overconfidence and Disappointment in Decision Making under Risk: The Triumph of Hope over Experience. Managerial and Decision Economics 33 (2017), pp. 409-422.

S. Graves and J. Ringuest, Patient project management Discounting with hyperbolic functions. Managerial and Decision Economics, vol. 33, 2012, pp. 453-462.

S. Graves and J. Ringuest, Probabilistic dominance criteria for comparing uncertain alternatives: A tutorial. Omega The International Journal of Management Science, 37 (2), 2009, pp. 346-357.

A. Medaglia, J. Ringuest, and S. Graves, A multiobjective evolutionary approach for linearly constrained project selection under uncertainty. European Journal of Operations Research 179 (3), 2007, pp. 868-894.

S. Waddock and S. Graves, The impact of mergers and acquisitions on corporate



S. Graves and N. Langowitz, R&D productivity: A global multi-industry comparison. Technological Forecasting and Social Change. 53(2) 1996, pp.1725-

S. Graves, D. Murphy, and J. Ringuest, Reevaluating producers and consumers risk in acceptance sampling. Computers and Industrial Engineering 30(2) 1996, pp. 17184.

S. Graves and J. Ringuest, Evaluating a portfolio of R&D investments. Journal of High Technology Management 7 (1) 1996, pp.530.

S. Graves and S. Waddock, Institutional owners and corporate social performance. Academy of Management Journal 37. (4) 1994, pp.1034046.

S. Graves and S. Waddock, Responses of institutional investors to corporate social performance measures. International Journal of Value Based Management 7, 1994, pp. 165-180.

S. Waddock and S. Graves, Industry performance and investment in R&D and capital goods. Journal of High Technology Management 5r(t1) 1994, pp. 118.

S. Graves and N. Langowitz, InnovativeBT 12 -0 0 12 6-1 ( )Tj ( )Tj ET EMC (ve)h anBT 12e0 12 6-1 (

S. Graves and S. Waddock, Institutional ownership and control: Implications for corporate strategy. The Academy of Management Executive. 4 (1) 1990, pp. 75-

S. Graves, Institutional ownership and corporate R&D investment: A industry study. Technological Forecasting and Social Change 1990, pp. 576.

J. Ringuest and S. Graves, The linear multiobjective R&D project selection problem. IEEE Transactions on Engineering Management 36(1), 1989, pp. 57.

## BOOKS

S. Graves and J. Ringuest. Models and Methods for Project Selection: Concepts from Management Science, Finance, and 2003. Kluwer Academic Publishers.

## OTHER PUBLICATIONS

The 100 Best Corporate Citizens. Business Ethics (1), Spring 2004, pp. 118-122 with M. Kelly, P. Asmus and S. Waddock

The 100 Best Corporate Citizens. Business Ethics (1), March/April 2003, pp. 610 with M. Kelly, P. Asmus and S. Waddock

The 100 Best Corporate Citizens. Business Ethics (2), March/April 2002, pp. 813 with M. Kelly, M. Miller and S. Waddock

The 100 Best Corporate Citizens. Business Ethics (2), March/April 2001, pp. 1216, with M. Kelly, P. Johansson, and S. Waddock

The 100 Best Corporate Citizens. Business Ethics (2), March/April 2000, pp. 1217, with M. Kelly, T. Klussman, and S. Waddock

Attraction or Repulsion: How Institutional Owners React to Corporate Social Performance. Management Research News (12), 1995, pp. 204, with S. Waddock.